## NEEDS VS WANTS; KEEP THEM SEPARATED

| NEEDS | ITEMS                  | WANTS | DON'T CARE |
|-------|------------------------|-------|------------|
|       | "New" car              |       |            |
|       | Adjustable Steering    |       |            |
|       | Air Conditioning       |       |            |
|       | Anti-lock Brakes       |       |            |
|       | Automatic Transmission |       |            |
|       | CD Changer             |       |            |
|       | CD Player              |       |            |
|       | DVD Player             |       |            |
|       | Automatic Door Locks   |       |            |
|       | Power Windows          |       |            |
|       | Cruise Control         |       |            |
|       | Dual Air Bags          |       |            |
|       | Enhanced Sound System  |       |            |
|       | Power Seats            |       |            |
|       | Climate Control        |       |            |
|       | Heated Seats           |       |            |
|       | Color                  |       |            |